GROUNDWORK CENTER FOR
RESILIENT COMMUNITIES, INC.
(a Michigan nonprofit corporation)

FINANCIAL STATEMENTS

for the year ended September 30, 2020

KAMMERMANN & BASCOM, P.C. CERTIFIED PUBLIC ACCOUNTANTS CHARLEVOIX, MICHIGAN

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INDEPENDENT AUDITOR'S REPORT

February 10, 2021

To the Board of Directors of Groundwork Center for Resilient Communities, Inc.:

We have audited the accompanying financial statements of Groundwork Center for Resilient Communities, Inc. (a nonprofit organization), which comprise the statement of financial position as of September 30, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Groundwork Center for Resilient Communities, Inc. February 10, 2021

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Groundwork Center for Resilient Communities, Inc. as of September 30, 2020, and the changes In its net assets and its cash flows for the year their ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Groundwork Center for Resilient Communities, Inc.'s 2019 financial statements, and we expressed an unmodified opinion on those audited financial statements in our report dated December 17, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2019, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Kammermann & Bascom, P.C.

STATEMENT OF FINANCIAL POSITION

as of September 30, 2020

(with comparative totals as of September 30, 2019)

<u>ASSETS</u>

		2020		2019
CURRENT ASSETS: Cash and cash equivalents Accounts receivable	\$	864,226 35,487	\$	595,926 131,962
Total current assets		899,713 *		727,888
FIXED ASSETS: Furniture and fixtures Equipment and software	<u></u>	23,512 62,361 85,873		23,512 55,823 79,335
Less accumulated depreciation		(72,400)		(66,535)
Total fixed assets		13,473		12,800
OTHER ASSETS: Lease deposits Interest in net assets of community foundation (Note K)		5,050 <u>37,549</u>		5,050 25,049
Total other assets		42,599		30,099
Total assets	\$	955,785	<u>\$</u>	770,787
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES: Accounts payable Accrued payroll taxes Accrued vacation Accrued retirement Unearned revenue (Note J)	\$	17,611 9,230 57,906 11,188 458,565	\$	75,941 16,952 23,624 11,348 560,310
Total current liabilities		554,500		688,175
NET ASSETS: Without donor restrictions With donor restrictions		77,736 323,549		57,563 25,049
Total net assets		401,285		82,612
Total liabilities and net assets	\$	955,785	\$	770,787

The accompanying notes are a part of the financial statements.

STATEMENT OF ACTIVITIES

for the year ended September 30, 2020

(with comparative totals as of September 30, 2019)

	WITHOUT DONOR RESTRICTIONS	WITH DONOR RESTRICTIONS	TOTAL	2019 TOTAL	
REVENUES AND SUPPORT: Contributions Grants	\$ 526,616	\$ 746,125 1,093,657	\$ 1,272,741 1,093,657	\$ 1,056,611 639,429	
Cancelation of debt (Note E) Special fund-raising event,	210,121	-	210,121	-	
net of costs of \$120,524	20,375	-	20,375	10	
Program fees	9,082	-	9,082	36,818	
Miscellaneous	31,135	-	31,135	27,028	
Net assets released from restrictions	1,541,282	(1,541,282)	_	_	
Total revenues and support	2,338,611	298,500	2,637,111	1,759,896	
EXPENSES:					
Program services:					
Food and farming	1,057,622	-	1,057,622	686,467	
Thriving communities	126,506	-	126,506	158,028	
Energy	616,417		616,417	<u>593,568</u>	
Total program services	1,800,545	-	1,800,545	1,438,063	
Supporting services:					
Administrative and general	112,588	-	112,588	112,126	
Fund-raising	405,305		405,305	221,835	
Total supporting services	517,893		517,893	333,961	
Total expenses	2,318,438	_	2,318,438	1,772,024	
Revenue over (under) expenses	20,173	298,500	318,673	(12,128)	
Gain on sale of subsidiary	-		-	87,933	
Change in net assets	20,173	298,500	318,673	75,805	
NET ASSETS, Beginning of the year	57,563	25,049	82,612	6,807	
NET ASSETS, End of the year	\$ 77,736	\$ 323,549	\$ 401,28 <u>5</u>	\$ 82,612	

The accompanying notes are a part of the financial statements.

STATEMENT OF FUNCTIONAL EXPENSES

for the year ended September 30, 2020

(with comparative totals as of September 30, 2019)

PROGRAM SERVICES

	FOOD & FARMING		THRIVING COMMUNITIES		ENERGY		TOTAL	
Salaries and wages Employee benefits Payroll taxes	\$	335,163 46,085 23,683	\$	89,012 11,775 6,448	\$	343,992 48,173 24,269	\$	768,167 106,033 54,400
Contracted services Grants Conferences and workshops Printing and postage		345,176 245,945 1,153 4,350		8,450 - - 535		83,547 55,500 8,303 3,590		437,173 301,445 9,456 8,475
Travel Insurance Meetings and professional development Occupancy		4,952 889 5,255 22,007		44 214 1,332 5,298		3,210 918 4,519 22,007		8,206 2,021 11,106 49,312
Telephone Promotion Office supplies		4,805 3,481 4,164		1,076 1,042 337		3,659 4,533 1,929		9,540 9,056 6,430
Memberships and dues Depreciation Bank charges	-	10,496 - 18		943		7,757 - <u>511</u>		19,196 - 529
Total expenses	\$	1,057,622	\$	126,506	<u>\$</u>	616,417	\$	1,800,545

SUPPORTING SERVICES				2020	2019		
ADMINISTRATIVE & GENERAL		FUNDRAISING		TOTAL		OTAL ALL XPENSES	OTAL ALL XPENSES
\$ 35,985 26,082 2,592	\$	277,853 35,693 19,471	\$	313,838 61,775 22,063	\$	1,082,005 167,808 76,463	\$ 944,924 152,262 69,310
13,188 - - 2,413		24,571 - 223 19,231		37,759 - 223 21,644		474,932 301,445 9,679 30,119	302,148 - 98,296 31,856
201 576 1,693 14,264		888 626 2,362 15,487		1,089 1,202 4,055 29,751		9,295 3,223 15,161 79,063	17,280 2,863 14,482 78,589
1,280 645 3,385		2,440 1,398 991		3,720 2,043 4,376		13,260 11,099 10,806	12,597 10,659 8,944
 1,715 5,865 2,704		2,703 - 1,368		4,418 5,865 4,072		23,614 5,865 4,601	 19,201 5,580 3,033
\$ 112,588	\$	405,305	\$	517,893	\$	2,318,438	\$ 1,772,024

STATEMENT OF CASH FLOWS

for the year ended September 30, 2020

(with comparative totals as of September 30, 2019)

		2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES: Change in net assets Adjustments to reconcile change in net assets to net cash provided by operating activities:	\$	318,673	\$ 75,805
Depreciation Decrease in accounts receivable Decrease in accounts payable Increase in accrued expenses Increase (decrease) in unearned revenues		5,865 96,475 (58,330) 26,400 (101,745)	5,580 73,936 (9,206) 5,736 333,747
Total adjustments		(31,335)	 409,793
Net cash provided by operating activities		287,338	485,598
CASH FLOWS USED BY INVESTING ACTIVITIES, Purchase of fixed assets Increase in interest in net assets of community foundation		(6,538) (12,500)	(5,887)
Net cash used by investing activities		(19,038)	 (5,887)
CASH FLOWS USED BY FINANCING ACTIVITIES, Repayment of line of credit funding		<u>-</u>	(70,000)
Net increase in cash and cash equivalents		268,300	409,711
CASH AND CASH EQUIVALENTS, Beginning of the year		595,926	 186,215
CASH AND CASH EQUIVALENTS, End of the year	\$	864,226	\$ 595,926

NOTES TO FINANCIAL STATEMENTS

for the year ended September 30, 2020

NOTE A - NATURE OF ACTIVITIES:

Groundwork Center for Resilient Communities, Inc. is a research, educational and service organization operating in the public interest. The Organization is dedicated to strengthening local economies, protecting the environment and building community. It is supported through grants, donations and fees for services.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Basis of Accounting

The financial statements of Groundwork Center for Resilient Communities, Inc. have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

The Organization reports information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors: net assets without donor restrictions and net assets with donor restrictions.

Net assets without donor restrictions are resources available to support operations and not subject to donor restrictions. The only limits on the use of net assets without donor restrictions are the broad limits resulting from the nature of the Organization, the environment in which it operates, the purposes specified in it corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net assets with donor restrictions are resources that are subject to donor-imposed restrictions. Some restrictions are temporary in nature, such as those that are restricted by a donor for use for a particular purpose or in a particular future period. Other restrictions may be perpetual in nature; such as those that are restricted by a donor that the resources be maintained in perpetuity.

The Organization's unspent contributions are reported in net assets with donor contributions if the donor limited their use, as are promised contributions that are not yet due. Contributions of property and equipment or cash restricted to acquisition of property and equipment are reported as net assets with donor restrictions if the donor has restricted the use of the property or equipment to a particular program. These restrictions expire when the assets are placed in service.

The Organization's donor-restricted endowment funds, including the unspent appreciation of the endowment fund and the portion of the Organization's donor-restricted endowment funds that the Organization is committed to maintaining in perpetuity are classified in net assets with donor restrictions.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions.

NOTES TO FINANCIAL STATEMENTS

for the year ended September 30, 2020

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Comparative Financial Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended September 30, 2019, from which the summarized information was derived.

Revenue Recognition

Grant revenues for exchange transactions, i.e. purchases of goods and services, are recognized as revenue when earned. If grant revenues are paid in advance, the Organization records the collection as unearned revenues.

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are recognized when the conditions on which they depend are substantially met. The Organization records donations of noncash assets at their appraised or fair value at the date of gift.

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as support with donor restrictions that increases that net asset class. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Fixed Assets

Furniture, fixtures and equipment are stated at cost for purchased items and market value at the date of donation for donated items. Depreciable assets are being depreciated over their estimated useful lives using the straight-line method. Generally, the Organization capitalizes all expenditures for fixed assets in excess of \$1,000. Depreciation expense of \$5,865 has been recorded in the statement of activities for the year ended September 30, 2020.

Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, the Organization considers all highly liquid investments available for current use with an initial maturity of less than ninety days to be cash equivalents. At September 30, 2020, cash and cash equivalents totaling \$750,000 was FDIC insured and the remaining \$114,226 was uncollateralized and uninsured.

NOTES TO FINANCIAL STATEMENTS

for the year ended September 30, 2020

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Donated Services

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. In addition, volunteers provide program assistance and fundraising services to the Organization. However, all contributions received did not meet the criteria to be recognized in the financial statements.

Advertising

Promotion and advertising costs totaled \$11,099 for the year ended September 30, 2020.

NOTE C - LIQUIDITY AND AVAILABILITY:

Financial assets available for general expenditure, this, without donor or other restrictions limiting their use, within one year of September 30, 2020 are:

Financial assets: Cash and cash equivalents Accounts receivable Interest in net assets of community foundation	\$ 864,226 35,487 37,549
Total financial assets	937,262
Less financial assets held to meet donor-imposed restrictions: Interest in net assets of community foundation (Note E)	 (37,549)
Amount available for general expenditures within one year	\$ 899,713

NOTE D - LINE OF CREDIT:

The Organization has a revolving line of credit with a bank in the amount of \$75,000. The line of credit is available to finance current operations as needed, and advances carry an interest rate of 5.5 percent. At September 30, 2020, there were no advances outstanding under the line of credit.

NOTE F - PAYCHECK PROTECTION PROGRAM LOAN:

The Organization applied for and received a loan under the Paycheck Protection Program authorized by the Coronavirus Aid, Relief and Economic Security Act (CARES Act). The Organization was funded with \$210,121. Subsequent to year end, the entire loan was forgiven and has been recognized as revenue for the year ended September 30, 2020.

NOTES TO FINANCIAL STATEMENTS

for the year ended September 30, 2020

NOTE F - OPERATING LEASE:

The Organization leases office space in downtown Traverse City and Petoskey, Michigan. The current lease for Traverse City will mature on December 30, 2022 and the Petoskey lease will mature on May 31, 2020. Rent expense for the year totaled \$74,310. Following is a schedule of future minimum rental payments:

	Annual
Year	Rents
2020-2021	73,870
2021-2022	70,950
2022-2023	17,850

NOTE G - EMPLOYEE BENEFITS:

The Organization has a Simple IRA retirement plan. The Organization matches employee contributions of up to 3 percent of qualified wages. The Organization's contributions to the plan totaled \$27,833 for the year.

In 2010, the Organization adopted a health savings account (HSA) benefit for employees covered by the Organization's qualified high-deductible health insurance plan. The HSA is funded only by contributions from employees each plan year.

NOTE H - INCOME TAX STATUS:

The Organization is a nonprofit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation. The Organization believes that its income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse affect on the Organization's financial condition, results of operations, or cash flows. Therefore, the financial statements reflect no provision or liability for federal income tax. The Organization's tax filings are no longer subject to examination for years prior to September 30, 2017.

NOTE I - DATE OF MANAGEMENT'S REVIEW:

In preparing the financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through February 10, 2021, the date that the financial statements were available to be issued.

NOTE J - COMMITMENTS:

The Organization has contracted to provide services on various grants in progress. At September 30, 2020, amounts received in advance that have not been spent by year end have been recorded as unearned revenues totaling \$458,565 in the Statement of Financial Position.

NOTES TO FINANCIAL STATEMENTS

for the year ended September 30, 2020

NOTE K - BENEFICIAL INTEREST IN NET ASSETS OF COMMUNITY FOUNDATION:

In 2017, Groundwork established an endowment fund (the Fund) with the Grand Traverse Regional Community Foundation (the Foundation). Under the terms of the agreement, the governing board of Groundwork reserves the right to recommend to the Trustees of the Foundation as to the distribution of net income from the Fund according to the spending policy of the Foundation. The principal of the Fund shall remain intact and not be subject to distribution. At the time of the transfer, Groundwork granted variance power to the Foundation, which gives the Foundation the right to distribute the income to another organization, if Groundwork ceases to exist. The transfer has been recorded as an interest in net assets of community foundation totaling \$37,549. This represents the transfers made by Groundwork plus the pro rata increase or decrease in market value of the funds. As determined by the Foundation, distributable income is available to Groundwork as unrestricted revenues and is recorded when received.

NOTE L - NET ASSETS WITH DONOR RESTRICTIONS:

As of September 30, 2020, net assets with donor restrictions are available for the following purposes:

Donor restricted:

Program,

Take Action Campaign \$286,000
Interest in net assets of community foundation 37,549

Total net assets with donor restrictions \$ 323,549